

- ▷ TOP 1% NATIONWIDE!
- ▷ OVER 1,200 SATISFIED FAMILIES!
- ▷ HARD-WORKING, ENTHUSIASTIC!

# HOME SALES REPORT GREATER MADISON MLS DATA JULY 2017

**RANDY LENZ**  
Broker/Owner



Price Range	SOLD				ACTIVE	
	1-2 Bedrooms	3 Bedrooms	4+ Bedrooms	Condo	Single-Family Homes	Condo
\$29,900 & under	8	1	0	0	36	1
\$30,000 - 39,999	12	8	0	0	57	5
\$40,000 - 49,999	10	8	3	1	97	1
\$50,000 - 59,999	9	3	0	0	141	15
\$60,000 - 69,999	15	12	3	4	159	18
\$70,000 - 79,999	9	15	5	8	185	19
\$80,000 - 89,999	11	21	5	5	172	18
\$90,000 - 99,999	9	18	5	7	199	30
\$100,000 - 119,999	24	51	9	21	341	29
\$120,000 - 139,999	30	59	18	32	449	62
\$140,000 - 159,999	20	65	18	26	362	43
\$160,000 - 179,999	16	67	24	41	375	53
\$180,000 - 199,999	15	51	23	23	361	53
\$200,000 - 249,999	16	158	62	40	779	112
\$250,000 - 299,999	16	118	92	22	723	86
\$300,000 - 399,999	7	110	94	27	910	121
\$400,000 - 499,999	6	28	56	9	469	49
\$500,000 - 749,999	0	12	53	3	407	33
\$750,000 - 999,999	0	3	13	0	164	8
\$1,000,000 & over	0	1	4	2	116	5
<b>TOTAL TYPES</b>	<b>233</b>	<b>809</b>	<b>487</b>	<b>271</b>	<b>6,502</b>	<b>761</b>
<b>AVERAGE PRICE</b>	<b>\$141,335</b>	<b>\$220,011</b>	<b>\$328,044</b>	<b>\$207,072</b>	<b>\$287,058</b>	<b>\$253,159</b>

FINANCING TYPE		
Type	No. of Units	
Cash	258	14%
Conventional	1,303	72%
FHA	80	4%
FVA	56	3%
VA	3	0%
WHEDA	30	2%
Assumption	0	0%
Seller	3	0%
Other	28	2%
USDA	39	2%
<b>TOTAL</b>	<b>1,800</b>	<b>100%</b>

**INVENTORY KEY**

1-5 Months = Seller's Market  
6 Months = Neutral Market  
7+ Months = Buyer's Market

Absorption = The % of inventory actually sold (absorbed) in a price range each month.

Sales for the month reported to South Central WI MLS as of 8/22/17.